THE OVERVIEW

WHO:

Clal Insurance is one the largest insurance and pension companies in Israel. Clal offers a wide range of services and products to private and corporate customers, such as non-life insurance, health insurance, travel insurance, study fund, provident funds, pension funds. www.clalbit.co.il

CHALLENGES:

Before Correlata, Clal faced operational anomalies that were impacting the ability to deliver efficient services, and unable to find the root cause and gather metrics in a timely manner; further, the company was seeking to cut annual IT costs and increase profitability.

Clal's biggest challenges were to achieve:

Operational Excellence

Increase availability and transparency across the organization from the person on the data center floor to board room.

Mitigate Risks

Proactive exposure and mitigation of data loss risks, service availability and ensure key business indicators are compliant to external and internal policies.

Manage Cost Optimization

Analyze resource allocation to usage gaps and identify leftovers, and orphaned resources not providing any value.

SITUATION:

Clal Insurance deployed the Correlata CorreAssess platform to analyze their data center resource allocation, increase availability and transparency across the organization, gain a proactive exposure and mitigation of data loss risks, and ensure that key business indicators were compliant to policies and regulations.

OUTCOME:

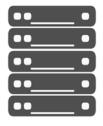
Correlata's CorreAssess platform helped Clal Insurance understand what and how their data center structure could best serve the business. Additionally, Correlata's CorreAssess helped to identify places within the data center where assets and infrastructure could be moved or reclaimed, allowing them to cancel certain procumbent plans in licensing and systems, which revealed millions of instant savings.

We carefully chose Correlata's CorreAssess platform to significantly help improve the quality of reporting from our applications, backup, and replication

Gil Arazi

ONGOING:

Clal Insurance continued to see the value from Correlata's CorreAssess platform as they expanded to allow company-wide user access and control of the OCIO so any potential problems in the data center could be addressed and improved more effectively.



Correlata Solutions provides proactive intelligence capability of IT domain analysis, ensuring companies are using infrastructure investments efficiently, while improving quality of service.

Correlata Solutions helps reduce risks and annual expenses in complex, and heterogeneous mid to enterprise organizations data centers.

The Correlata CorreAssess platform leverages data science, data analytics, artificial intelligence and machine learning to help companies with their most pressing data center challenges by providing the industry's first collaborative business navigation solution that places IT operations in the spotlight, allowing organizations to gain valuable insights that can fuel the strongest IT investments.

The Correlata CorreAssess platform is the complete resource for the, CEO, CFO, CTO and CIO – simple, efficient, and 100% cost effective

> Correlata Solutions stands alone as the top data center management resource





PHASE ONE:

After prerequisites were completed with the CTO and CIO, the assigned Correlata team worked to install the CorreAssess Platform over 3-4 days and began small tests into the assessment tool.

PHASE TWO:

The Correlata team, over a two week period, worked with the Company to refine the credentials, security rights, data collection (ports, users, etc.) and information about the structure and architecture of the entire data center.

COMPLETION & BEYOND:

The Correlata team has provided ongoing training and refinement of the platform. Ongoing ROI has been the enablement of larger company data initiatives and cost reduction of a more stable data center environment.

With the deployment of Correlata Solutions, Clal Insurance freed up extensive resources, only identified with the CorreAssess Platform, enabling more accurate business and IT forecast and planning.

> - Ofer Laksman CEO, Correlata Solutions

CORRELATA CUSTOMER SUPPORT

Support during pre and post installation included: deployment of procedures to configure data sources objects, troubleshooting and deployment issues, and ongoing UI training to teams.



15% computing efficeincy

This metric shows the level of virtualization implemented; there are still 15% of computing resources running on top of the physical servers, rather than using virtualization platforms



25% service uptime

This metric shows the percentage of uncovered critical/DB servers by high-availability solutions (i.e. implemented by virtualization built-in modules and/or dedicated HA ISV vendors)

7% storage allocation

This metric shows percentage of storage, allocated by storage subsystems, however, not claimed by servers, copy services and backup repository



26% fabric SW ports

This metric shows the percentage of ports not in use versus total ports available/licensed



8% - 35% application evnironment

This metric shows how inefficiencies are segmented by business apps within environments that include Production, Testing, Q&A, and Dev. The % range reveals the ranges, segmented, using the app-environment-to-server relationship